

Solicitation Response(SR) Dept: 0608 ID: ESR09112500000001857 Ver.: 1 Function: New Phase: Final

Modified by batch 09/12/2025

Header 3

General Information Contact Default Values Discount Document Information Clarification Request

Procurement Folder:

1771777

Procurement Type:

Agency Master Agreement

Vendor ID:

000000103945

Legal Name:

ADORAMA INC

Alias/DBA:**Total Bid:**

\$147,822.40

Response Date:

09/12/2025

Response Time:

10:12

Responded By User ID:

Adorama1

First Name:

Bid

Last Name:

Department

Email:

biddept@adorama.com

Phone:

212-741-0401

SO Doc Code:

ARFQ

SO Dept:

0608

SO Doc ID:

DCR2600000014

Published Date:

9/4/25

Close Date:

9/12/25

Close Time:

10:30

Status:

Closed

Solicitation Description:

Drones & Accessories

Total of Header Attachments:

3

Total of All Attachments:

3

Exhibit A - Pricing Page					
Drones & Accessories					
ARFQ 0608 DCR2600000014					
Section:	Item Description	Alternative "or Equal" Submission	Per Item Cost	Quantity	Extended Amount
3.1.1	DJI Matrice 30T Drone Kit or Equal	Adorama SKU: DJIM30TK2	\$11,890.20	10	\$118,902.00
3.1.2	DJI Matrice 30 Series TB30 Intelligent Flight Battery or Equal	Adorama SKU: DJIM30P8TB30 MFR: CP.EN.00000369.02	\$417.00	25	\$10,425.00
3.1.3	DJI RC Plus Shoulder Harness Strap & Bracket Kit or Equal	Adorama SKU: DJIRCPLSBK MFR: CP.RC.00000002.01	\$51.30	10	\$513.00
3.1.4	DJI 1671 Matrice Propellers (1 set of CW+CCW) or Equal	Adorama SKU: DJIM30P91671 MFR: CP.EN.00000379.01	\$64.00	10	\$640.00
3.1.5	DJI RC Plus Height Adjustable Control Sticks or Equal	Adorama SKU: DJIN41 MFR: CP.IN.00000040.01	\$18.05	10	\$180.50
3.1.6	DJI PSDK Mounting Bracket or Equal	Adorama SKU: DJIPSDKMB MFR: CP.EN.00000378.01	\$42.00	10	\$420.00
3.1.7	DJI Mini 4 Pro Drone or Equal	Adorama SKU: DJIM4PRORC MFR: CP.MA.00000732.01	\$1,157.00	10	\$11,570.00
3.1.8	DJI RC-N3 Remote Controller or Equal	Adorama SKU: DJICPRC3801 MFR: CP.RC.00000038.01	\$129.00	10	\$1,290.00
3.1.9	DJI Mini 4 Pro Intelligent Flight Battery or Equal	Adorama SKU: DJIM4PROIFB MFR: CP.MA.00000756.01	\$94.05	10	\$940.50
3.1.10.1.1	DJI Mini 4 Pro Wide-Angle Lens or Equal	Adorama SKU: DJIM4PROWAL MFR: CP.MA.00000730.02	\$37.05	10	\$370.50
3.1.10.1.2	DJI Mini 4 Pro ND Filter Set or Equal	Adorama SKU: DJIM4PROND MFR: CP.MA.00000729.02	\$52.25	10	\$522.50
3.1.10.1.3	DJI Mini 4 Pro 360° Propeller Guard or Equal	Adorama SKU: DJIM360PRO MFR: CP.MA.00000749.01	\$27.55	10	\$275.50
3.1.10.1.4	DJI RC-N Series Cable or Equal	Adorama SKU: DJICPMA25601 MFR: CP.MA.00000256.01	\$9.50	10	\$95.00
3.1.10.1.5	DJI RC-N Series Control Sticks or Equal	Adorama SKU: DJIM3PRORCCS MFR: CP.MA.00000503.01	\$14.24	10	\$142.40
3.1.10.1.6	DJI Mini 4 Pro Intelligent Flight Battery Plus or Equal	Adorama SKU: DJIM3PROIFBP MFR: CP.MA.00000499.01	\$145.00	10	\$1,450.00
3.1.10.1.7	DJI Mini 4 Pro Propellers or Equal	Adorama SKU: DJIM3PROPR MFR: CP.MA.00000504.02	\$8.55	10	\$85.50
3.1.10.1.8	DJI Mini 4 Pro Two-Way Charging Hub or Equal	Adorama SKU: DJIM3PROCH MFR: CP.MA.00000500.01	\$46.55	10	\$465.50
Overall Total Cost					\$148,287.90
Vendor must complete the Pricing Page in its entirety as failure to complete the Pricing Page in its entirety will result in Vendor's bid being disqualified. A no bid will result in Vendor's bid being disqualified.					
Vendor Name: ADORAMA INC.					
Vendor Address: 42 West 18th Street, New York, NY 10011					
Email Address: bids@adorama.com					
Phone Number: 212-741-0401					
Fax Number:					
Signature: <i>Lonnie Taggi</i>					



State of West Virginia
Agency Request for Quote

Proc Folder: 1771777			Reason for Modification: Addendum 2
Doc Description: Drones & Accessories			
Proc Type: Agency Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2025-09-04	2025-09-12 10:30	ARFQ 0608 DCR2600000014	3

BID RECEIVING LOCATION

WV DIVISION OF ADMINISTRATIVE SERVICES
1124 SMITH STREET
SECOND FLOOR
CHARLESTON WV 25301
US

VENDOR

Vendor Customer Code: 103945
Vendor Name : ADORAMA INC.
Address : 42
Street : West 18th Street
City : New York
State : NY, **Country :** USA **Zip :** 10011
Principal Contact : Caroleann Fusco, Account Manager
Vendor Contact Phone: 843-751-4593 **Extension:**

FOR INFORMATION CONTACT THE BUYER

Jerry D Rush
304-414-3422
jerry.d.rush@wv.gov

**Vendor
Signature X**

FEIN# 13-2918676

DATE 9/12/2025

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

The West Virginia Department of Homeland Security Division of Administrative Services is soliciting bids on behalf of WV Division of Corrections and Rehabilitation to establish an open-end contract for Drones & Accessories.

INVOICE TO				SHIP TO			
DIVISION OF ADMINISTRATIVE SERVICES 1124 SMITH STREET SECOND FLOOR CHARLESTON WV US				DIVISION OF CORRECTIONS - CENTRAL OFFICE 1409 GREENBRIER ST STE 300 CHARLESTON WV US			

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	3.1.1 - DJI Matrice 30T Drone Kit or Equal	10.00000	EA	\$ 11,890.20	\$ 118,902.00

Comm Code	Manufacturer	Specification	Model #
25130000	DJI	DJI Matrice 30T (Thermal) with 2x Batteries	SKU: DJIM30TK2

Extended Description:
See Attached Specifications

INVOICE TO				SHIP TO			
DIVISION OF ADMINISTRATIVE SERVICES 1124 SMITH STREET SECOND FLOOR CHARLESTON WV US				DIVISION OF CORRECTIONS - CENTRAL OFFICE 1409 GREENBRIER ST STE 300 CHARLESTON WV US			

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	3.1.2 - TB30 Intelligent Flight Battery or Equal	25.00000	EA	\$ 417.00	\$10,425.00

Comm Code	Manufacturer	Specification	Model #
26111700	DJI	DJI Part 08 5880mAh TB30 Intelligent Flight Battery for Matrice 30 Quadcopter	SKU: DJIM30P8TB30 MFR: CP.EN.00000369.02

Extended Description:
See Attached Specifications

INVOICE TO		SHIP TO	
DIVISION OF ADMINISTRATIVE SERVICES 1124 SMITH STREET		DIVISION OF CORRECTIONS - CENTRAL OFFICE 1409 GREENBRIER ST STE 300	
SECOND FLOOR CHARLESTON US	WV	CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	3.1.3 - DJI RC Plus Shoulder Harness Strap & Bracket Kit	10.00000	EA	\$ 51.30	\$ 513.00

Comm Code	Manufacturer	Specification	Model #
25130000	DJI	DJI RC Plus Strap Bracket Kit	SKU: DJIRCPLSBK MFR: CP.RC.00000002.01

Extended Description:
See Attached Specifications

INVOICE TO		SHIP TO	
DIVISION OF ADMINISTRATIVE SERVICES 1124 SMITH STREET		DIVISION OF CORRECTIONS - CENTRAL OFFICE 1409 GREENBRIER ST STE 300	
SECOND FLOOR CHARLESTON US	WV	CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	3.1.4 - DJI 1671 Matrice Propellers or Equal	10.00000	EA	\$ 64.00	\$ 640.00

Comm Code	Manufacturer	Specification	Model #
25130000	DJI	DJI 1671 Part 9 Propellers for Matrice 30 Series Drone	SKU: DJIM30P91671 MFR: CP.EN.00000379.01

Extended Description:
See Attached Specifications

INVOICE TO			SHIP TO		
DIVISION OF ADMINISTRATIVE SERVICES 1124 SMITH STREET			DIVISION OF CORRECTIONS - CENTRAL OFFICE 1409 GREENBRIER ST STE 300		
SECOND FLOOR CHARLESTON WV US			CHARLESTON WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	3.1.5 - DJI RC Plus Height Adjustable Control Sticks	10.00000	EA	\$ 18.05	\$ 180.50

Comm Code	Manufacturer	Specification	Model #
25130000	DJI	DJI Height Adjustable Control Sticks for RC Plus Remote Controller, Pair	SKU: DJIN41 MFR: CP.IN.00000040.01

Extended Description:
See Attached Specifications

INVOICE TO			SHIP TO		
DIVISION OF ADMINISTRATIVE SERVICES 1124 SMITH STREET			DIVISION OF CORRECTIONS - CENTRAL OFFICE 1409 GREENBRIER ST STE 300		
SECOND FLOOR CHARLESTON WV US			CHARLESTON WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	3.1.6 - DJI PSDK Mounting Bracket or Equal	10.00000	EA	\$ 42.00	\$ 420.00

Comm Code	Manufacturer	Specification	Model #
25130000	DJI	DJI PSDK Mounting Bracket for Matrice 30 Series Drone	SKU: DJIPSDKMB MFR: CP.EN.00000378.01

Extended Description:
See Attached Specifications

INVOICE TO		SHIP TO	
DIVISION OF ADMINISTRATIVE SERVICES 1124 SMITH STREET		DIVISION OF CORRECTIONS - CENTRAL OFFICE 1409 GREENBRIER ST STE 300	
SECOND FLOOR CHARLESTON US	WV	CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	3.1.7 - DJI Mini 4 Pro Drone or Equal.	10.00000	EA	\$ 1,157.00	\$ 11,570.00

Comm Code	Manufacturer	Specification	Model #
25130000	DJI	DJI Mini 4 Pro Drone with RC 2 Remote Controller	SKU: DJIM4PRORC MFR: CP.MA.00000732.01

Extended Description:
See Attached Specifications

INVOICE TO		SHIP TO	
DIVISION OF ADMINISTRATIVE SERVICES 1124 SMITH STREET		DIVISION OF CORRECTIONS - CENTRAL OFFICE 1409 GREENBRIER ST STE 300	
SECOND FLOOR CHARLESTON US	WV	CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	3.1.8 - DJI RC-N3 Remote Controller or Equal.	10.00000	EA	\$ 129.00	\$ 1,290.00

Comm Code	Manufacturer	Specification	Model #
25130000	DJI	DJI RC-N3 Remote Controller for Neo Drone	SKU: DJICPRC3801 MFR: CP.RC.00000038.01

Extended Description:
See Attached Specifications

INVOICE TO		SHIP TO	
DIVISION OF ADMINISTRATIVE SERVICES 1124 SMITH STREET SECOND FLOOR CHARLESTON WV US		DIVISION OF CORRECTIONS - CENTRAL OFFICE 1409 GREENBRIER ST STE 300 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	3.1.9 - DJI Mini 4 Pro Intelligent Flight Battery or Equal.	10.00000	EA	\$ 94.05	\$ 940.50

Comm Code	Manufacturer	Specification	Model #
25130000	DJI	DJI Intelligent Flight Battery for Mini 4 Pro Drone	SKU: DJIM4PROIFB MFR: CP.MA.00000756.01

Extended Description:
See Attached Specifications

INVOICE TO		SHIP TO	
DIVISION OF ADMINISTRATIVE SERVICES 1124 SMITH STREET SECOND FLOOR CHARLESTON WV US		DIVISION OF CORRECTIONS - CENTRAL OFFICE 1409 GREENBRIER ST STE 300 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
10	3.1.10.1.1 - DJI Mini 4 Pro Wide-Lens or Equal	10.00000	EA	\$ 37.05	\$ 370.50

Comm Code	Manufacturer	Specification	Model #
25130000	DJI	DJI Wide-Angle Lens for Mini 4 Pro Drone	SKU: DJIM4PROWAL MFR: CP.MA.00000730.02

Extended Description:
See Attached Specifications

INVOICE TO		SHIP TO	
DIVISION OF ADMINISTRATIVE SERVICES 1124 SMITH STREET		DIVISION OF CORRECTIONS - CENTRAL OFFICE 1409 GREENBRIER ST STE 300	
SECOND FLOOR CHARLESTON US	WV	CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
11	3.1.10.1.2 - DJI Mini 4 Pro ND Filter Set or Equal	10.00000	EA	\$ 52.25	\$ 522.50

Comm Code	Manufacturer	Specification	Model #
25130000	DJI	DJI ND Filters Set for Mini 4 Pro Drone	SKU: DJIM4PROND MFR: CP.MA.00000729.02

Extended Description:
See Attached Specifications

INVOICE TO		SHIP TO	
DIVISION OF ADMINISTRATIVE SERVICES 1124 SMITH STREET		DIVISION OF CORRECTIONS - CENTRAL OFFICE 1409 GREENBRIER ST STE 300	
SECOND FLOOR CHARLESTON US	WV	CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
12	3.1.10.1.3 - DJI Mini 4 Pro 360 degree Propeller Guard	10.00000	EA	\$ 27.55	\$ 275.50

Comm Code	Manufacturer	Specification	Model #
25130000	DJI	DJI 360 Degree Propeller Guard Set for Mini 4 Pro Drone	SKU: DJIM360PRO MFR: CP.MA.00000749.01

Extended Description:
See Attached Specifications

INVOICE TO			SHIP TO		
DIVISION OF ADMINISTRATIVE SERVICES 1124 SMITH STREET SECOND FLOOR CHARLESTON WV US			DIVISION OF CORRECTIONS - CENTRAL OFFICE 1409 GREENBRIER ST STE 300 CHARLESTON WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
13	3.1.10.1.4 - DJI RC-N Series Cable or Equal	10.00000	EA	\$ 9.50	\$ 95.00

Comm Code	Manufacturer	Specification	Model #
25130000	DJI	DJI Remote Control Extension Cable with USB Type-C Connector for Mavic Air 2 Remote Controller	SKU: DJICPMA25601 MFR: CP.MA.00000256.01

Extended Description:
See Attached Specifications

INVOICE TO			SHIP TO		
DIVISION OF ADMINISTRATIVE SERVICES 1124 SMITH STREET SECOND FLOOR CHARLESTON WV US			DIVISION OF CORRECTIONS - CENTRAL OFFICE 1409 GREENBRIER ST STE 300 CHARLESTON WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
14	3.1.10.1.5 - DJI RC-N Series Control Sticks or Equal	10.00000	EA	\$ 14.24	\$ 142.40

Comm Code	Manufacturer	Specification	Model #
25130000	DJI	DJI Control Sticks for Remote Controller, Pair	SKU: DJIM3PRORCCS MFR: CP.MA.00000503.01

Extended Description:
See Attached Specifications

INVOICE TO		SHIP TO	
DIVISION OF ADMINISTRATIVE SERVICES 1124 SMITH STREET SECOND FLOOR CHARLESTON WV US		DIVISION OF CORRECTIONS - CENTRAL OFFICE 1409 GREENBRIER ST STE 300 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
15	3.1.10.1.6 - DJI Mini 4 Pro Intelligent Flight Battery Plus	10.00000	EA	\$ 145.00	\$ 1,450.00

Comm Code	Manufacturer	Specification	Model #
25130000	DJI	DJI Mini 3 Series Intelligent Flight Battery Plus	SKU: DJIM3PROIFBP MFR: CP.MA.00000499.01

Extended Description:
See Attached Specifications

INVOICE TO		SHIP TO	
DIVISION OF ADMINISTRATIVE SERVICES 1124 SMITH STREET SECOND FLOOR CHARLESTON WV US		DIVISION OF CORRECTIONS - CENTRAL OFFICE 1409 GREENBRIER ST STE 300 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
16	3.1.10.1.7 - DJI Mini 4 Pro Propellers or Equal	10.00000	EA	\$ 8.55	\$ 85.50

Comm Code	Manufacturer	Specification	Model #
25130000	DJI	DJI Propeller Set for Mini 3/4 Pro Drone	SKU: DJIM3PROPR MFR: CP.MA.00000504.02

Extended Description:
See Attached Specifications

SCHEDULE OF EVENTS		
<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Questions due by 2:00pm EST	2025-08-29
2	Bids due by 10:30am EST.	2025-09-12

	Document Phase	Document Description	Page 10
DCR2600000014	Final	Drones & Accessories	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: ARFQ DCR26*14

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

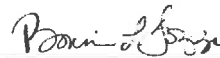
(Check the box next to each addendum received)

☒ Addendum No. 1	☐ Addendum No. 6
☒ Addendum No. 2	☐ Addendum No. 7
☐ Addendum No. 3	☐ Addendum No. 8
☐ Addendum No. 4	☐ Addendum No. 9
☐ Addendum No. 5	☐ Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

ADORAMA INC.

Company



Authorized Signature

9/12/2025

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.
Revised 6/8/2012